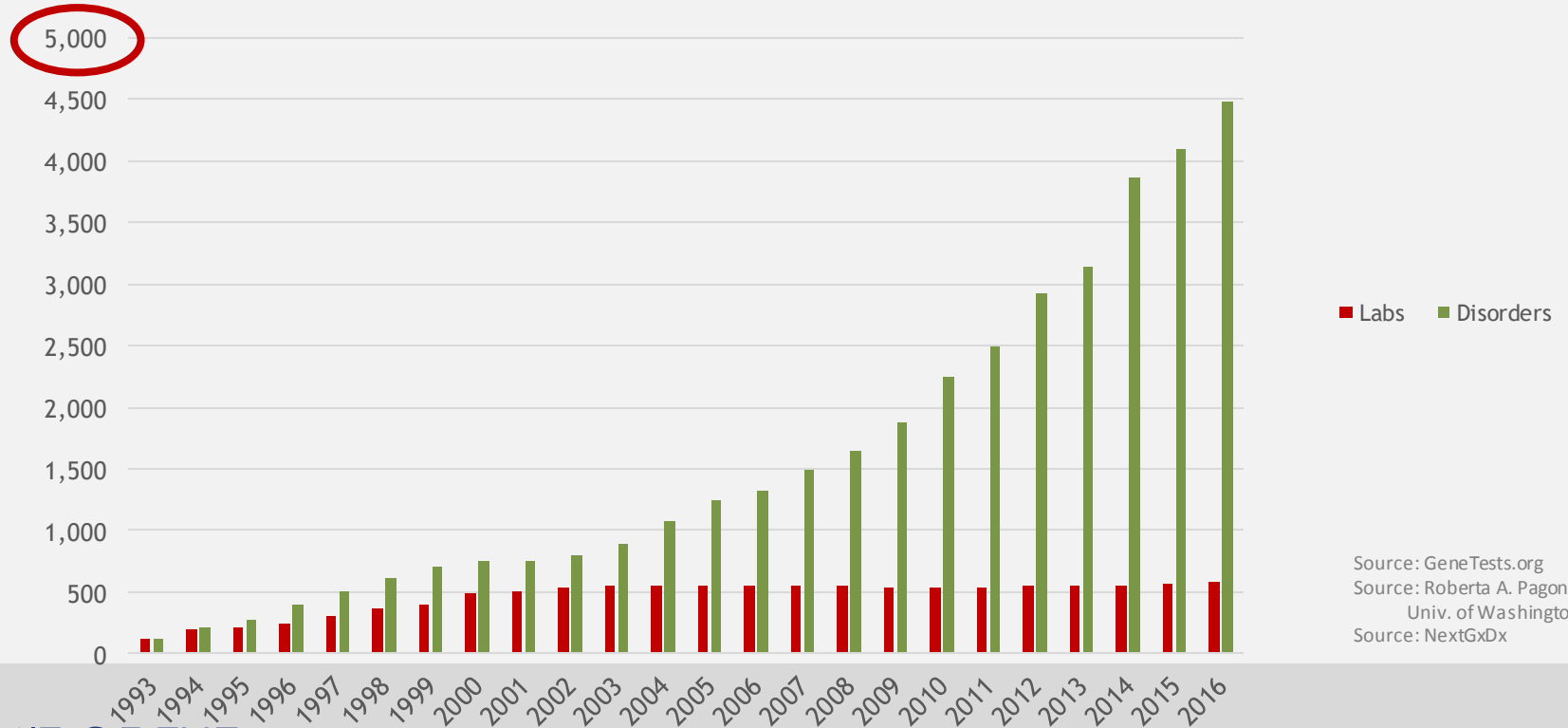


Genetic Testing Was Growing Fast

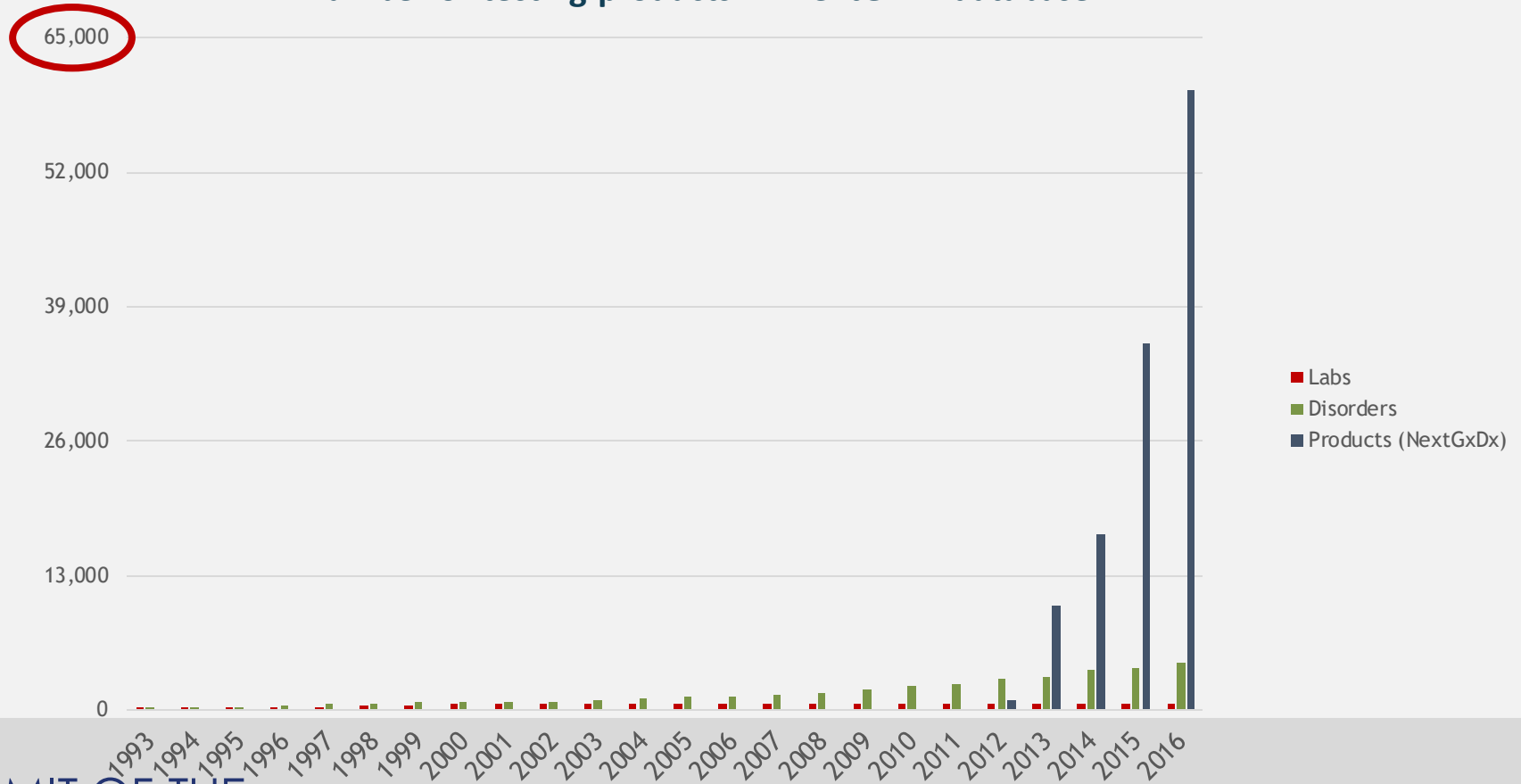
Number of disorders for which there were tests



Source: GeneTests.org
Source: Roberta A. Pagon, MD
Univ. of Washington
Source: NextGxDx

Now It's Growing Faster

Number of testing products in NextGxDx database



SUMMIT OF THE
SOUTHEAST 2016

Connect. Engage. Inspire.



HOSPITALS



CLINICIANS



LABS



PAYERS

EMR and Genetic Testing

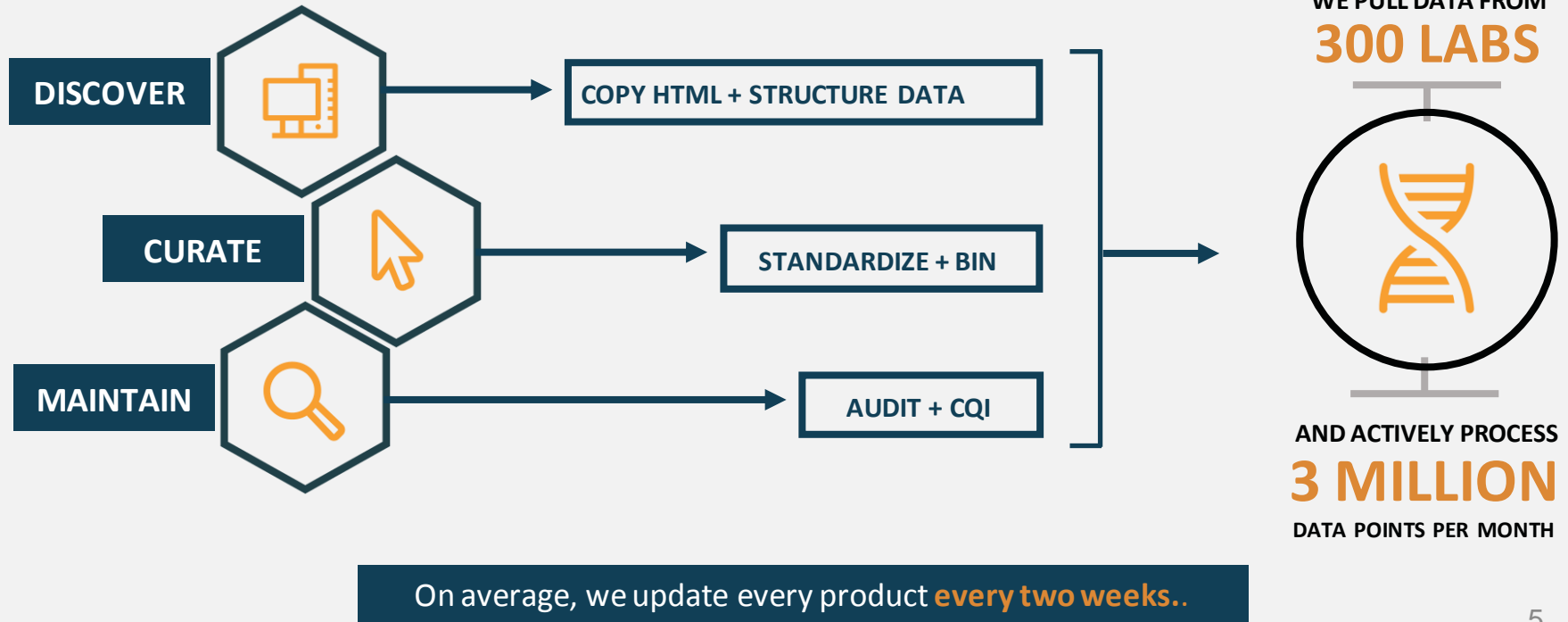
Tests are typically ordered in the EHR under:
MISC MOLECULAR TEST

Free Text Entry:

“KRAS DNA Test”

More than 450 different testing products fit this description.

We Organize the Data





Technology company dedicated to making genetic testing more **transparent**, **efficient** and **cost-effective**.



Searchable database of genetic tests.

Used by clinicians at:

- 14 of the top 15 **adult** hospitals
- 11 of the top 12 **children's** hospitals
- 39 of the top 50 hospitals for **cancer**



Hospital utilization management tool.

Customers include:

- Dartmouth-Hitchcock** Medical Center
- Seattle Children's** Hospital
- Cincinnati Children's** Hospital
- Oregon Health & Sciences** University



Health plan cost management solution.

Engaged with several **top 10** commercial health plans, as well as leading **integrated health systems**.

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